



## Sales Manager 3D Printing Software

Work in One of Tech's Hottest Industries — 3D Printing

apply now!

This is not a regular sales job! This is your chance to build and shape your dream position within in one of the most inspiring and dynamic tech industries of these days – 3D printing. Not only will you help us strengthen our position as innovation leader for 3D printing software applications, but you also **develop tomorrow's disruptive business models** for our customers.

Join our sales force in Berlin to bring an **innovative B2B software-as-a-service product** into the market, but also help us with related aspects in key-account management, business development, project management, market analysis, content marketing and much more. We are a start-up, there are various ways to standout!

Motivated? Then this is the perfect job for you!

You're in (a) good company. **trinckle** is an ambitious, award-winning, VC-funded tech startup from Berlin and a first mover in the early stage of this revolutionary technology. We do not build machinery, but focus on the digital gold: the 3D model data. Our cloud software, paramate, generates the 3D models that get printed. With paramate we enable new business models - whether patient specific prosthetics, mechanically optimized robotic components, or personalized jewelry. This means nothing less than disruption of conventional industries and creation of countless new business opportunities for our future clients.

As you can see, there is a lot to do and to achieve. That is why we are looking for an ambitious **Sales Manager 3D Printing Software**.



These challenges are waiting for you! Check out page 2/2

## These challenges are waiting for you:

- Be a vital part of our marketing & sales team and bring it to the next level
- Structure and manage sales channels and campaigns on your own responsibility
- Identify new markets and potential prospects for our software
- Contact prospects at events, via email, phone or LinkedIn
- You do not “only” sell a product, you develop innovative business models with our clients
- Dive into various industries every day and prove your conceptual strength and flexibility
- Most important: close deals! Only deals define our market leadership

## This is what we expect:

- You successfully graduated a college or university program in a related field of study
- You have 2 years experience in a high-performance sales role
- You are able to self-manage and work effectively both individually and in a team
- You adapt to new situations quickly and learn fast; you also have a keen interest and a good understanding of how modern technologies work
- You work structured and have excellent communication skills
- Fluent in German and English, both written and spoken
- Experience and knowledge in the field of 3D printing is a plus

## This is what we offer:

- Build your dream job: you will actively shape your future role in a Berlin tech startup
- A friendly, professional and international team with a flat hierarchy
- Flexible working hours and competitive compensation
- Work in a beautiful, bright office loft inside an old fire station
- Free public transport card (BVG) and the equipment you need
- Regular in-house and offsite company events like our monthly Thirsty Thursday (Prost!)
- And yes, we also have those free drinks for you

Sounds like the perfect opportunity for you? Please send your application, including your CV, your earliest possible starting date, and your most favorite song in the world, to [jobs@trinckle.com](mailto:jobs@trinckle.com). Also, tell us where you've seen this job offer. Don't hesitate to contact us, if you have any questions. Your contact person is Yvonne Domas.